Company Fact Sheet

Who we are

New Relic is the industry’s largest and most comprehensive cloud-based observability platform built to help customers create more perfect software. The world’s best software and DevOps teams rely on New Relic to move faster, make better decisions and create best-in-class digital experiences. If you run software, you need to run New Relic. Learn why more than 50% of the Fortune 100 trust New Relic to make the world’s software run at newrelic.com.

Recognition

2019 Best Workplaces in Tech by Great Place to Work®

Human Rights Campaign Corporate Equality Index 2019

Gartner Magic Quadrant 7 MQ reports in a row: A Leader for APM Suites

Gartner’s Voice of the Customer Report Highest peer-rated APM vendor, with 4.6 out of 5 rating and 92% recommendation rate

#1 Market Share in IDC’s SaaS ITOM report

Our mission

In 2008, New Relic founder and CEO Lew Cirne created a first-of-its-kind cloud platform for advanced application performance management (APM). From the beginning, our ambition has driven us to instrument more of the digital world than anyone else. We exist to continue that work along the expanse of the internet, because our goal is to establish the standards by which all software and its impact can be measured and improved. That’s a lot to do, but we’re only getting started.

Locations

Atlanta • Barcelona • Dublin •
London • Munich • Paris •
Portland • San Francisco •
Sydney • Tokyo • Zurich

At a glance*

Revenue

$153.0M FY2020 Q3

$479.2M** FY2019

** Up 35% YoY from FY2018

Highest revenue of any pure cloud-based observability platform

Employees

~2000 GLOBALLY

*All numbers as of February 2020
Real-time insights for modern digital initiatives

Cloud Adoption
Plan and prove migration success faster.
- Decommission your data center 25% faster
- Accelerated migration with less errors that reduces cloud spend by 8%

Cloud Native
Ensure the resilience of modern, distributed systems.
- Improve compute consumption ratios by ~4%
- Reduce total cost of ownership for cloud-based apps by ~3%

DevOps
Drive a roadmap for measurable success.
- Improve troubleshooting efficiency by 30%
- Accelerate software release cycles by 2x
- Reduce incidents by 30%

Digital CX
Focus on the features/fixes that benefit customers most.
- Reduce revenue leakage by up to 40%
- Improve conversion rate by up to 30%

Innovation highlights
1.3 TRILLION DATA POINTS
queried per minute or 4,000× the number of tweets generated per minute

220+ INTEGRATIONS
including Kubernetes, Docker, serverless, and 30+ AWS services

8 PROGRAMMING LANGUAGES
and
200+ FRAMEWORKS
monitored

The New Relic platform

Company milestones
- Founded by Lew Cirne
- Launched New Relic Mobile
- Acquired Opsmatic for real-time infrastructure monitoring
- Acquired CoScale to accelerate microservices and Kubernetes capabilities
- Introduced the Kubernetes cluster explorer
- Acquired SignifAI for AIOps leadership
- Launched New Relic One
- Acquired IOPipe to accelerate serverless monitoring